



FOX & HARE

FINANCIAL ADVICE

# FINANCIAL FREEDOM

FOR THE NEXT GENERATION



Empower your  
employees

Support financial  
wellness

Increase performance

Fresh, frictionless advice -  
Delivered differently



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# SECURE EMPLOYEES ARE BETTER EMPLOYEES.

## A HEALTHY, HAPPY AND SECURE WORKFORCE IS THE BACKBONE OF ANY SUCCESSFUL ORGANISATION.

The idea that an actualised employee will bring their best selves to the office day in, day out is now endemic, and we couldn't agree more!

The newfound commitment to employee wellbeing is commonplace across multiple industries; from circus classes at Atlassian, to dedicated "Ohana" floors at Salesforce - business understands the value of empowerment and so do we.

As employers we recognise that wellbeing comes in many forms, health, fitness, personal growth and strong, stable social lives. That is why companies provide world class facilities, a list of employee perks that'd make Karl Marx blush and foster personal growth and development at an ever-accelerating pace.

So why are employees still unhappy? The answer? They're now hunting for the big-ticket items. Think homes, extended holidays and passive incomes - and most have no idea how to get them!

Fox & Hare's  
'Next Gen Money'  
workshops, empower  
employees to make  
smarter financial  
decisions - so they can  
bring their best selves  
to work.





FINANCIAL ADVICE

75% PERCENT OF  
SURVEYED 25-45  
EMPLOYEES REPORT  
FEELING 'UNEASY' OR  
'DISSATISFIED' WITH  
THEIR FINANCIAL  
SITUATION.

# 25-45 YEAR OLDS FEEL BROKE.

**AND EMPLOYERS ARE PAYING FOR IT.**

Fortune magazines "100 best companies to work for" list is packed with companies famed for their focus on employee wellbeing and empowerment.


World class office spaces, fitness stipends and generous remuneration packages are the hallmarks of some of the world's best employers.

Despite all of this, an estimated 75% of their 25-45-year-old work force would report being 'uneasy' or 'dissatisfied' with their financial situation.

Unsurprisingly, these employees are significantly more likely to skip work, under perform when they do make it into the office and drag the company's bottom line down along with them.

As an employer, you can provide support to mitigate the negative effects of financial insecurity.





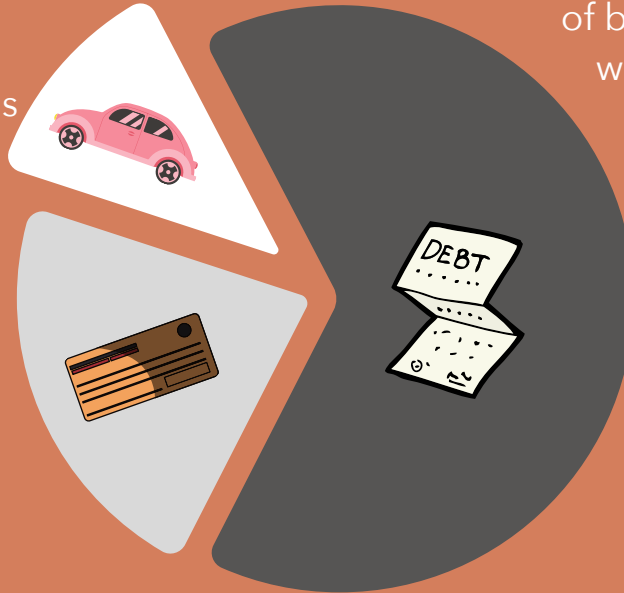
UP TO 50% PERCENT OF  
WORKERS ARE SPENDING  
MORE THAN 3 HOURS  
EVERY (WORK) WEEK  
DISTRACTED BY THEIR  
FINANCES.

# HOW BAD IS IT REALLY?

20% spend the majority of their disposable income on Uber (across rides and food).



+ a further 33% live pay check to pay check.



75% of workers aged 25-45 are in some form of bad debt (at an eye watering average of \$13,691).



**IF YOU'RE NOT CONVINCED THINGS COULD EVER GET THIS BAD, JUST ASK SOME OF YOUR EMPLOYEES TO ANSWER THE FOLLOWING 3 QUESTIONS:**

- 1 How much super will you need to retire? Are you on track to hit that target?
- 2 Have stocks, property or savings in the bank produced the best (average) returns over the last 30 years?
- 3 How are you tracking towards being financially "free"?

If they can't answer all three, it's likely we've got a problem.



Luckily, Fox & Hare came up with a solution!





IMPROVED FINANCIAL  
LITERACY DELIVERS  
BENEFITS IN TERMS OF:

INCREASED EMOTIONAL  
VOCATIONAL AND  
PHYSICAL HEALTH

+

GREATER SATISFACTION  
WITH LIFE AND  
RELATIONSHIPS



# WHO ARE FOX & HARE?


## **FOX & HARE WAS BORN FROM A LACK OF DIVERSITY AND REPRESENTATION IN THE FINANCIAL SERVICES INDUSTRY.**

When co-founders Glen Hare and Jessica Brady first met as fresh faced Macquarie execs, taking their first steps into finance - neither expected that landing their dream job would eventually lead to them leaving it! At some point during their combined 20 year tenure - which saw Glen elevated to director at Macquarie and Jess delivering best practice advice to Financial Advisers across the globe - the two began to realise just how anomalous they were in an industry dominated by 50+ year old men in suits.

Jess couldn't imagine discussing her penchant for shoes with any of the other advisers in the room and it was unlikely that any would be well versed in the financial challenges that might face Glen and his partner Liam as members of the LGBTQIA+ community.

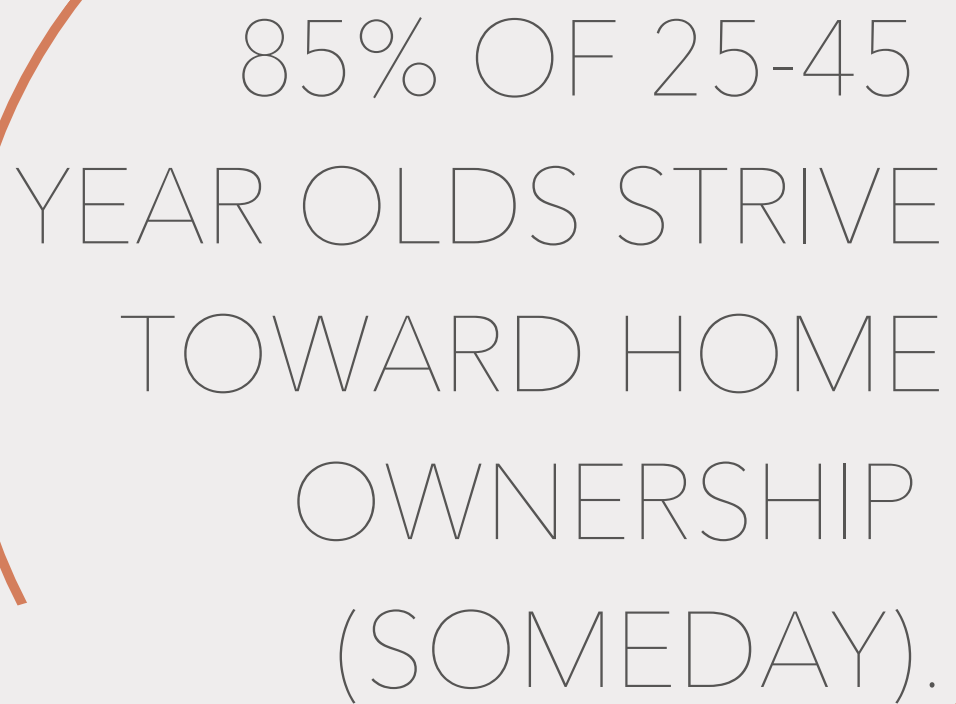
Growing from a party of two to a family of ten in just two short years - the companies focus on the next generation of professionals, women and same sex couples has set them apart from an industry not usually recognised for its inclusivity.

Fox and Hare's fresh perspectives for the modern generation have cemented the company's place as one of the most recognised financial adviseries in Australia, elevated both Jess and Glen into the ranks of Australia's top 50 most influential advisers and seen the company covered by some of the country's most prestigious media outlets.



Your employees aspire to build their own wealth, passive incomes & even homes - all while making the world a better place!

**You can help turn those aspirations into reality.**



85% OF 25-45  
YEAR OLDS STRIVE  
TOWARD HOME  
OWNERSHIP  
(SOMEDAY).

THEIR MOST COMMON  
ASPIRATIONS ARE TO  
TRAVEL, GIVE BACK AND  
SUPPORT COMPANIES  
THAT ALIGN WITH THEIR  
PERSONAL VALUES.

# FINANCIAL SECURITY IS KEY.

**HAVING ENOUGH MONEY TO PAY THE BILLS, INVEST  
IN OURSELVES, OUR FUTURE AND HAVE A GOOD TIME  
ALONG THE WAY IS ESSENTIAL FOR OURS AND  
OUR EMPLOYEE'S WELLBEING.**

In short, 25-45's need money to achieve their aspirations - and fast! But what can employers do to help that isn't going to break the bank? Give them the tools they need to succeed, of course!

Your employees want to be able to afford to travel the world?  
**We know how.**

Buy enough shoes to make Carrie Bradshaw blush AND save for the house to store them in too?  
**We've got it covered.**

Get their spending under control and FINALLY pay off that credit card debt from Mykonos last summer?  
**Too easy.**



Fox and Hare's Financial Wellbeing workshops provide the foundations for stronger personal finances - by demonstrating what it actually looks like and how it can be achieved/maintained. It's all about getting your employees financial world sorted and ultimately empowering them to bring their best selves to the office  
**every. single. day.**

THE AVERAGE AUSTRALIAN  
FINANCIAL ADVISOR  
IS STILL A 55-YEAR-  
OLD MAN, SPECIALISED IN  
THE ART OF HELPING  
BOOMERS KICK  
THE SUPERANNUATION  
CAN AN EXTRA FIVE YEARS  
DOWN THE ROAD.

# EASY TO ACTION ADVICE DELIVERED TO YOUR DOOR.

**OUR FINANCIAL WELLBEING WORKSHOPS WILL ARM  
YOUR EMPLOYEES WITH THE KNOWLEDGE THEY  
NEED TO SUCCEED IN THE MODERN ECONOMY -  
WITH AN INTRODUCTION TO:**



## **GOAL SETTING**

How to curb spending, increase saving and alleviate some of the financial pressure they've been building up.



## **INVESTING**

When's the best time to start?  
Property or share market? WTF is diversification?



## **TAX**

What tax are they actually paying?  
What should they be paying?  
Could they be making savings that they're currently missing out on?



## **PLANNING FOR THE FUTURE**

Understanding restricted stock units, superannuation and any other employer specific investment plans.

# WHO WE'VE WORKED WITH.

WE'VE ALREADY WORKED WITH SOME OF THE BIGGEST NAMES IN AUSTRALIAN TECH, FINANCE AND SERVICES:



**Sarah Jeffrey**  
**Employee Experience Consultant**

"Fox & Hare ran a financial wellbeing webinar for the Domain team as part of our wellbeing month. Jess and Glen were incredibly engaging and provided us with multiple tangible scenarios and solutions for the team to start creating financial freedom for their futures. We would absolutely recommend their corporate services."

**Domain**

YOU MIGHT'VE SEEN US  
AROUND.

WE'VE FEATURED IN SOME OF THE BIGGEST NAMES IN  
AUSTRALIAN FINANCE & MEDIA:

Click the links to see more!

The logo for Honey, featuring a purple icon of three dots in a triangular pattern followed by the word "honey" in a bold, lowercase, sans-serif font.

THE AUSTRALIAN The logo for The Australian, featuring the words "THE AUSTRALIAN" in a bold, uppercase, serif font, followed by a small red kangaroo icon.

*UrbanVillage*

FINANCIAL REVIEW

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finance

FINANCIAL  
STANDARD. The logo for Financial Standard, featuring the words "FINANCIAL STANDARD." in a bold, uppercase, sans-serif font, followed by a small red dot.

—man of many—

# PRICING

**FINANCIAL WELLBEING WORKSHOPS ARE PERSONALISED TO FIT YOUR BUSINESS' NEEDS AND AVAILABLE IN PERSON OR ONLINE.**



**60 MIN WORKSHOP**

**\$1,500.00 + GST**

**CONTACT THE FOX & HARE TEAM FOR MORE INFORMATION, OR TO BOOK YOURS TODAY.**

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